

Almonds:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October, 2004. The denominator represents the total number of TEU shipped, b carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October, 2004.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October, 2004. Source: PIERS, October, 2004.

Market Share-CY 2004:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for December 31, 2004. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, extariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Almonds are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: December 31, 2004 Page 1 of 8

L.A./L.B./Oakland Ports To Bangkok, Thailand

Almonds

Monthly Market Share For: October 2004

Month\Year: 8.0 \ 54.0

Within 1 ear. 0.0 \ 34.0		Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	50%	76%	19	\$1,792	\$220							\$2,012
Wan Hai	38%	11%	22	\$640	\$36							\$676
APL	13%	7%	23									
OOCL	0%	4%	20	\$2,070	\$220	\$40						\$2,330
									A	Average Conto	ainer Rate	\$1,439

Issue Date: December 31, 2004

Page 2 of 8

L.A./L.B./Oakland Ports To Busan, South Korea

Almonds

Monthly Market Share For: October 2004

Month\Year: 26.0 \ 137.0

		Market	Transit	Ocean								
	Market Share	Share CY	Time in Days		BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
K Line	73%	21%	12									
APL	15%	6%	10	\$1,320	\$220	\$40						\$1,580
Maersk-SeaLand	12%	11%	12	\$580	\$220	\$40						\$840
Hapag-Lloyd	0%	48%	124	\$1,144	\$220							\$1,364
Hanjin	0%	12%	9									
									A	lverage Conta	iner Rate	\$1,263

⁴ Transit time is based on departure from Long Beach, CA.

Issue Date: December 31, 2004 Page 3 of 8

L.A./L.B./Oakland Ports To Hong Kong

Almonds

Monthly Market Share For: October 2004

Month\Year	30.0 \ 196.0	
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	Market	Transit Time in Days									
Market Share	Share CY		Ocean Rate	B AF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
27%	22%	13									
27%	22%	12	\$1,160	\$220	\$40						\$1,420
13%	17%	19	\$520	\$220	\$40						\$780
13%	17%	15									
13%	14%	12									
7%	3%	16									
	27% 27% 13% 13% 13%	Market Share Market Share CY 27% 22% 27% 22% 13% 17% 13% 14%	Market Share Market Share of Lange	Market Share Transit Time In Days Ocean Rate 27% 22% 13 27% 22% 12 \$1,160 13% 17% 19 \$520 13% 17% 15 13% 13% 14% 12	Market Share Transit Time in Days Ocean Rate BAF 27% 22% 13 \$1,160 \$220 13% 17% 19 \$520 \$220 13% 17% 15 13% 14% 12	Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF 27% 22% 13 27% 22% 12 \$1,160 \$220 \$40 13% 17% 19 \$520 \$220 \$40 13% 17% 15 13% 14% 12	Market Share Time CY in Days Ocean Rate BAF CHASSIS CAF THC 27% 22% 13 27% 22% 12 \$1,160 \$220 \$40 13% 17% 19 \$520 \$20 \$40 13% 17% 15 \$13% \$14% 12	Market Share Transit Time or in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec 27% 22% 13 27% 22% 12 \$1,160 \$220 \$40 13% 17% 19 \$520 \$40 13% 17% 15 13% 14% 12	Market Share Time CY Ocean In Days BAF CHASSIS CAF THC CFS Rec ARB 27% 22% 13 27% 22% 12 \$1,160 \$220 \$40 13% 17% 19 \$520 \$40 13% 17% 15 13% 14% 12	Market Share Time or in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. 27% 22% 13 27% 22% 12 \$1,160 \$220 \$40 13% 17% 19 \$520 \$220 \$40 13% 17% 15 13% 14% 12	Market Share Time or in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. Size 27% 22% 13 3 3 3 4

Average Container Rate \$1,207

Issue Date: December 31, 2004

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Almonds

Monthly Market Share For: October 2004

Month\Year: 1.0 \ 14.0

		Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
K Line	100%	7%	29									
NYK Line	0%	57%	20									
Hapag-Lloyd	0%	21%	234	\$1,808	\$220	\$40						\$2,068
Hanjin	0%	7%	19									
APL	0%	7%	24									

Average Container Rate

Issue Date: December 31, 2004

⁴ Transit time is based on departure from Long Beach, CA.

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Almonds

Monthly Market Share For: October 2004

Month\Year: 11.0 \ 74.0

Carrier Evergreen Yang Ming NYK Line K Line MOL	174.0	Market Share CY	Transit									
	Market Share		Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	36%	32%	12									
Yang Ming	27%	31%	13	\$1,105	\$220	\$40						\$1,365
NYK Line	27%	14%	11									
K Line	9%	12%	13	\$660		\$40						\$700
MOL	0%	4%	16									
Hapag-Lloyd	0%	4%	12	\$1,295	\$220	\$40						\$1,555
									4	lvaraga Conta	inor Rato	\$1 199

Average Container Rate \$1,199

L.A./L.B./Oakland Ports To Singapore

Almonds

Monthly Market Share For: October 2004

Month\Year: 5.6 \ 36.4

Wiontin (1 car. 0.0 (00.4		Market	Transit				Å	Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS C	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
K Line	46%	38%	19										
Hapag-Lloyd	36%	31%	17	\$1,164	\$220	\$40							\$1,424
NYK Line	18%	8%	17										
OOCL	0%	7%	16	\$696	\$220	\$40							\$956
MOL	0%	6%	20										
Zim Line	0%	6%	21 ⁵										
APL	0%	3%	19	\$1,684	\$220	\$40	8%						\$2,079
										\boldsymbol{A}	verage Contai	ner Rate	\$1,424

⁵ Transit time is based on departure from Los Angeles, CA.

Issue Date: December 31, 2004

Page 7 of 8

L.A./L.B./Oakland Ports To Tokyo, Japan

Almonds

Monthly Market Share For: October 2004

Month\Year: 19.0 \ 183.0

		Market Share CY	Transit	Time Ocean								
Carrier	Market Share		Time in Days		BAF	CHASSIS C	CAF THO	C CFS Rec	ARB	Cotton R.	Size	Container Rate
NYK Line	21%	39%	9									
Hapag-Lloyd	21%	12%	9	\$1,058 ²⁴	\$275	\$40 49	9%	\$520				\$2,411
Yang Ming	16%	12%	10	\$1,680	\$220	\$40						\$1,940
Evergreen	16%	9%	19	\$400	\$220							\$620
Maersk-SeaLand	11%	5%	12	\$580	\$220	\$40						\$840
APL	10%	2%	11	\$1,120	\$220	\$40						\$1,380
Hanjin	5%	2%	9									
SAF Marine	0%	9%	15									
cosco	0%	8%	10									

Average Container Rate \$1,555

Issue Date: December 31, 2004 Page 8 of 8

²⁴ Rate is based on a 40 foot container, not a 20 foot container.